

Redman Consulting Group, Inc.

Founded in 2000

By: Jean S. Redman, President
And
Bill Redman , Senior V. P.

RCG

- **Redman Consulting Group, Inc. (RCG)** was conceptualized and founded by Jean S. Redman in 2000 for the purpose of assisting City and County governments with the various complex and intensive issues regarding solid waste management.
- The need became clear based on our extensive involvement with Private Collection Companies and observations as numerous municipalities struggled to keep abreast of rapidly changing solid waste issues.
- Our resolve has been established to field a team of professionals experienced at providing a balanced, integrated approach to solid waste issues.
- Our goal is to create and implement the highest quality level of service tailored to meet the disparate needs of every community we serve.

Note Worthy News

VCARD Member News

Redman Consulting Group, municipal consultants for issues relating to solid waste and recycling, has been selected as consultants for the cities of Tamarac and Coral Gables, Monroe County, The Village of Islamorada and many others throughout the Southern region of the United States. RCG has drafted new contracts and RFP specifications for these cities, and is negotiating long-term contracts for solid waste collection and recycling services. RCG also has been selected to oversee the City of Daytona Beach's solid waste contract – as well as oversight of the city's customer billing, service providers and provider payments. www.rcgusaonline.com overviews the RCG's services including TracEz, a web-based tracking system Jean Redman developed for municipalities. The system is trademarked, copyrighted and patented and used by more than 170 municipalities in nine states.

Note Worthy News

- **VCARD Member News**

Redman Consulting Group, recently completed a Request For Proposals (RFP) project for Delray Beach officials -- resulting in a new seven-year city contract being awarded for solid waste collection services to SWS of Florida, Inc.

- Redman Consulting Group recently negotiated a new long term, 10 year, contracts renewal between the Cities of Daytona Beach and Daytona Beach Shores with it's current waste collection provider.

Note Worth News

- **VCARD Member News**

Redman Consulting Group, representing and assisting municipalities throughout the Southeast United States with solid waste issues -- recently completed a one-year project with New Smyrna Beach, reviewing and revising the city's residential and commercial solid waste and recycling contract and assisting city officials with the selection of a new vendor.

Bill Redman, Jr. serves as Senior Vice President of RCG Consulting, based at 7017 S. Atlantic Avenue, New Smyrna Beach. Phone: 386-427-9339.

Reasons to use RCG

- **RETAIN CONTROL-** We fully recognize your authority as policy and decision makers. Our intense efforts make you look good and you get the credit for hiring an effective contractor.
- **Efficiency -** Redman Consulting Group handles the entire process from beginning to end, condensing the complete, several-month procurement cycle into the shortest time period possible, while obtaining fast and successful results.

RCG Benefits

- **BENEFITS:**

The backgrounds of RCG consultants are as diverse as the needs of every community we serve. We are a combination of over 150 years experience within the solid waste industry. Our expertise ranges from internal operations of private solid waste collection companies to overseeing municipal contract operations throughout the Southern Region.

RCG CLIENT SERVICES

- SOLID WASTE SERVICE CONTRACTS
- VEGETATIVE AND GARDEN WASTE
- RECYCLING
- RECYCLING STUDIES AND EFFICIENCIES
- DISASTER DEBRIS MONITORING CLEANUP AND MANAGEMENT
- DISASTER PREPARDNESS PROGRAMS
- REVIEW - UPDATE - PREPARE CONTRACTS
- RFQ
- RFP
- BIDS

RCG Client Services (continued)

- CONTRACT NEGOTIATIONS
- PRESENTATIONS
- UTILIZATION OF EQUIPMENT
- MANPOWER
- COLLECTION EFFICIENCIES IN ROUTING
- CONTRACT PRO FORMA
- ADMINISTRATION
- MUNICIPAL CONTRACT OVERSIGHT
- TRANSFER STATION STUDIES
- DISPOSAL MARKET ANALYSIS
- tracEZ TRACKING SYSTEM
- STREET SWEEPING CONTRACTS

RCG Client list

- ALACHUA COUNTY, FLORIDA
- ATLANTIC BEACH, FLORIDA
- CAPE CANAVERAL, FLORIDA
- CORAL GABLES, FLORIDA
- DAYTONA BEACH, FLORIDA
- DAYTONA BEACH SHORES, FLORIDA
- DELRAY BEACH
- DESOTO COUNTY, FLORIDA
- HOLLY HILL, FLORIDA
- ISLAMORADA, FLORIDA
- JACKSONVILLE BEACH, FLORIDA
- KEYSTONE HEIGHTS, FLORIDA
- MELBOURNE BEACH, FLORIDA

RCG Client List (continued)

- MINNEOLA, FLORIDA
- MONROE COUNTY, FLORIDA
- NEPTUNE BEACH, FLORIDA
- NEW SMYRNA BEACH, FLORIDA
- OAK HILL, FLORIDA
- ORCHID, FLORIDA
- PALM COAST, FLORIDA
- PORT ORANGE, FLORIDA
- SOUTH BAY, FLORIDA

RCG Client List (continued)

- SOUTH DAYTONA, FLORIDA
- SUMMERTON, SOUTH CAROLINA
- TAMARAC, FLORIDA
- UMATILLA, FLORIDA
- WINTER SPRING, FLORIDA

Reasons for RCG

- **A "Dozen" Good Reasons to Hire Redman Consulting Group, Inc. as Your Recruiter**
- **TIME** - Your time can be better spent governing and managing, not dealing with the procurement and contract drafting as well as analyzing . Leave the very time-consuming process to us. We can easily save you 100 or more staff hours.
- **EXPERTISE/SPECIALIST** - Our exclusive business is serving Florida Municipalities and the professionals working for them. We are the only company providing this full range of management services to local government in Florida.

Reasons for RCG

- **EXPERIENCE** - We have over 150 years of combined experience in municipalities dealing with solid waste issues. We have successfully reviewed and dealt with numerous companies to provide a wide variety of options to local governments.
- **NETWORKING** - To find the most qualified contractors, we are able to contact those professionals to provide various services to municipalities.

Reasons for RCG

- **NEUTRAL/OBJECTIVE** - Redman Consulting Group is unbiased and nonpolitical in the selection and recommendation process, and we critique the qualifications for the decision makers.
- **CREATIVE** - We recognize that each municipality is unique; we take a fresh, "hands-on" approach, having the resources and training to approach each municipality differently.
- **CONFIDENTIAL SOURCE** – We are your confidential source and are able to do effective background checks, dealing with sensitive issues as needed.

Reasons for RCG

- REPUTATION - Professionals waste collection service providers are positively inclined toward those municipalities who have professionals handling their procurement process.
- COST – We have former municipal management officials within our staff, we recognize budget constraints and, therefore, our fees are very reasonable. We save you time, money, and we pay for related expenses.
- PROFESSIONAL - We help establish scope of services descriptions and assist with follow-up performance evaluations.

Reasons for RCG

- RETAIN CONTROL- We fully recognize your authority as policy and decision makers. Our intense efforts make you look good and you get the credit for hiring an effective contractor.
- Efficiency - Redman Consulting Group handles the entire process from beginning to end, condensing the complete, several-month procurement cycle into the shortest time period possible, while obtaining fast and successful results.